

PROCEEDINGS OF THE BROWN COUNTY EXECUTIVE COMMITTEE

Pursuant to Section 18.94 Wis. Stats., a budget meeting of the **Brown County Executive Committee** was held on Monday, October 29, 2012 in Room 200 of the Northern Building – 305 East Walnut Street, Green Bay, Wisconsin

Present: Chair Lund, Supervisors Fewell, Evans, Moynihan, Wetzel, Buckley, Erickson
Also Present: Cullen Peltier, Jenny Hoffman, Jeremy Krull, Carolyn Maricque, Dan Process, Paula Kazik, Supervisors Williams, Jamir, Vander Leest, Kaster, Van Dyck and Robinson, Paul Van Noie,
Juliana Ruenzel, David Hjalquist, Brent Miller, Brian Shoup, Mark Johnson, Mary Johnson, Maria Lasecki, Troy Streckenbach, Fred Monique, Rita Price, Lynn Vanden Langenberg, other interested parties.

I. **Call Meeting to Order:**

The meeting was called to order by Chairman Tom Lund at 5:30 p.m.

II. **Approve/Modify Agenda:**

It was noted that Item 18a had been added to the agenda via late addition. A spelling error was also noted on the resolutions attached for Items 23, 24, and 25.

Motion made by Supervisor Moynihan, seconded by Supervisor Evans to approve the agenda as modified. Vote taken. MOTION CARRIED UNANIMOUSLY

III. Approve/modify minutes of September 10, 2012.

Motion made by Supervisor Buckley, seconded by Supervisor Wetzel to approve. Vote taken. MOTION CARRIED UNANIMOUSLY

BUDGET REVIEW

Non-divisional Budgets

1. **County Executive – Review of 2013 department budget.**

County Executive Troy Streckenbach presented the County Executive budget and stated that it is basically a cost to continue budget. He noted that one of the objectives is to increase the County's contribution to Advance by roughly \$15,000. The intent is that the County continues to partner with them in the ability to continue to make Brown County a competitive county with the intention of activating a number of different key initiatives through the Phosphorus Committee, Waste Stream Committee, Port/Rail Development Committee and Airport Development Committee of Advance.

Streckenbach continued that Advance has shown to be a great partner in bringing together stakeholders in the areas mentioned above to have very good discussions with the intent of having a white paper for County Board supervisors to look at to see what the vision for the area is and what decisions the County should be making to foster economic growth and development in the area but more importantly, take some of our natural assets and core assets within the County and make them stronger. Advance has played a very key role in bringing those organizations together and Streckenbach asked Fred Monique of Advance to address the Committee.

Fred Monique provided the Committee with a handout, a copy of which is attached, which breaks down the four committees Streckenbach spoke of earlier. Monique outlined the packet of information for the Committee. He stated that Advance hopes to come before the County Board in December with a white paper on the four key committees.

The other handout Monique provided, which is also attached, shows the impact of Advance and the County's return on investment for supporting Advance. The net impact of businesses in the County is \$55 million dollars annually and this figure continues to grow.

Evans asked if any of the loans are in arrears and Monique stated that the microloan program which is run directly has had one default out of 17 loans and they are currently in the process of going to court on that loan. On the Brown County revolving loan program there is also one loan that is in default and Corporation Counsel will be proceeding with litigation.

Robinson asked what efforts Advance is making in reaching out to the Latino, Hmong and African American communities as far as business development. Monique answered that they are trying to work with individuals in the Latino and Hmong communities to begin translation of all of the program materials and marketing materials to reach out so the minority communities are aware of the programs and offerings.

Erickson asked Streckenbach why the fringe benefits have been increased by approximately \$8,000. Streckenbach stated that this figure is based on the salary summaries he received and Employee Service Manager Paula Kazik added that this is for an individual who was not previously in the insurance program but has now chosen to elect coverage.

Motion made by Supervisor Moynihan, seconded by Supervisor Buckley to approve the 2013 County Executive budget. Vote taken. MOTION CARRIED UNANIMOUSLY

Non-divisional Budgets

2. Board of Supervisors - Review of 2013 department budget.

Board Chairman Pat Moynihan stated that the Board of Supervisors has met the target numbers through some cuts and tweaking in various areas within the department.

Motion made by Supervisor Evans, seconded by Supervisor Erickson to approve the 2013 Board of Supervisors budget. Vote taken. MOTION CARRIED UNANIMOUSLY

Resolutions, Ordinances

Motion made by Supervisor Evans, seconded by Supervisor Moynihan to suspend the rules and take Items 3 – 6, 8 – 18 and 23 - 25 together. Vote taken. MOTION CARRIED UNANIMOUSLY

Motion made by Supervisor Evans, seconded by Supervisor Moynihan to approve Items 3 – 6, 8 – 18 and 23 and 24. Vote taken. MOTION CARRIED UNANIMOUSLY

3. Resolution Approving New or Deleted Positions during the 2013 Budget Process (Administration – Admin Committee).

See action immediately preceding Item 3 above.

4. **Resolution Approving New or Deleted Positions during the 2013 Budget Process (Child Support – Admin Committee).**

See action immediately preceding Item 3 above.

5. **Resolution Approving New or Deleted Positions during the 2013 Budget Process (Human Resources – Admin Committee).**

See action immediately preceding Item 3 above.

6. **Resolution Approving New or Deleted Positions during the 2013 Budget Process (Information Services – Admin Committee).**

See action immediately preceding Item 3 above.

7. **Resolution Approving New or Deleted Positions during the 2013 Budget Process (Library – Ed & Rec Committee).**

Motion made by Supervisor Fewell, seconded by Supervisor Wetzel to receive and place on file. Vote taken. MOTION CARRIED UNANIMOUSLY

8. **Resolution Approving New or Deleted Positions during the 2013 Budget Process (Zoo and Park Management – Ed & Rec Committee).**

See action immediately preceding Item 3 above.

9. **Resolution Approving New or Deleted Positions during the 2013 Budget Process (Aging and Disability Resource Center – Human Services Committee).**

See action immediately preceding Item 3 above.

10. **Resolution Approving New or Deleted Positions during the 2013 Budget Process (Health – Human Services Committee).**

See action immediately preceding Item 3 above.

11. **Resolution Approving New or Deleted Positions during the 2013 Budget Process (Human Services – Community Programs – Human Services Committee).**

See action immediately preceding Item 3 above.

12. **Resolution Approving New or Deleted Positions during the 2013 Budget Process (Human Services – Community Treatment Center – Human Services Committee).**

See action immediately preceding Item 3 above.

13. **Resolution Approving New or Deleted Positions during the 2013 Budget Process (Airport – PD&T Committee).**

See action immediately preceding Item 3 above.

14. Resolution Approving New or Deleted Positions during the 2013 Budget Process (Planning and Land Services – PD&T Committee).

See action immediately preceding Item 3 above.

15. Resolution Approving New or Deleted Positions during the 2013 Budget Process (Public Works – PD&T Committee).

See action immediately preceding Item 3 above.

16. Resolution Approving New or Deleted Positions during the 2013 Budget Process (U.W. Extension – PD&T Committee).

See action immediately preceding Item 3 above.

17. Resolution Approving New or Deleted Positions during the 2013 Budget Process (Land and Water Conservation – Land Conservation Subcommittee).

See action immediately preceding Item 3 above.

18. Resolution Approving New or Deleted Positions during the 2013 Budget Process (Sheriff Department – Public Safety Committee).

See action immediately preceding Item 3 above.

Other

18a. Discussion re: Committee Recommendation on Change to Public Safety Communications Table of Organization (Communications Manager Position).

Wetzel questioned why this item is on the agenda and whether a resolution was necessary. Lund asked Buckley to explain what the Public Safety Committee did and Buckley stated that at the Public Safety budget meeting the Committee chose to eliminate one of the positions at the Communications Center and this action had been approved by the Committee

Lund asked Corporation Counsel Juliana Ruenzel to explain what has to be done to get this as a resolution for the County Board. Ruenzel stated her understanding is that this came about on the floor of the Public Safety Committee and it can come on the floor of the Executive Committee without a resolution and then a resolution can be drafted for County Board. Lund clarified that we can get a resolution drafted for the County Board by the action taken at this Executive Committee meeting and Ruenzel stated that that was correct.

Motion made by Supervisor Buckley, seconded by Supervisor Erickson to approve the action of the Public Safety Committee regarding the Communications Manager position and forward to Corporation Counsel to draft a resolution. Vote taken. MOTION PASSED. Ayes: (4) Buckley, Lund, Erickson, Evans Nays (3): Fewell, Wetzel, Moynihan

NON-BUDGET REVIEW

Communications

19. **Communication from Supervisor Vander Leest re: Request lower cost alternatives to bring greater access to Brown County citizens of County government meetings. *Referred from October County Board.***

Supervisor Vander Leest stated that the expenditure anticipated is \$60,000 - \$75,000 for the capability to stream committee meetings. He has researched online to see if there would be other lower cost options. He does not know what the savings would be for staff time, but stated that there should be a good return on investment before any project is approved. He felt that the cost of the proposed project was too high and that is why he brought this communication forward. He continues to look at other options and will bring more information back when he gathers it. He did not feel this should go out for RFP until more preliminary work to find lower cost alternatives has been done. He noted that the RFP is going to put forward the proposal in general at that cost level and if there are other alternatives an RFP would not bring that forward.

Fewell stated that the purpose of the RFP would be to get the actual cost and it was possible that the project may be less than anticipated. He felt it was difficult to determine what the cost would be as they are working on the project at the courthouse at the same time which will result in some parts of the project being combined. Fewell continued that he does not have a problem with gathering more information, but noted that there is not even a cost and without an RFP we will not know what the cost is.

Vander Leest did not feel there would be public support to spend \$75,000 to be able to have access to live video feed of county government. He felt it would be sufficient for citizens to know how their supervisors are voting on issues and have the ability to contact their supervisors and watch the County Board meetings on television. Vander Leest concluded that a real time feed would be a waste and indicated he will not support this.

Evans stated that he agreed with Supervisor Vander Leest and pointed out that we had a potential to go out for RFP for the library and the majority of the Board voted against it with the rationale being that the project was too expensive, and that request was the same as this situation. Evans wanted to make the clarification that the argument to say that we should go out for RFP to get information for this video project is okay but when the same situation arose with the library it was not good enough.

Motion made by Supervisor Evans, seconded by Supervisor Erickson to hold until December meeting. Vote taken. MOTION APPROVED Ayes: (5) Fewell, Evans, Erickson, Lund, Wetzel Nays: (2) Moynihan, Buckley

Legal Bills

20. **Review and Possible Action on Legal Bills to be paid.**

Motion made by Supervisor Erickson, seconded by Supervisor Evans to pay. Vote taken. MOTION CARRIED UNANIMOUSLY

Reports

21. County Executive Report

a) **Other.**

Streckenbach stated the current budget is in line and it is anticipated that at the end of the year finances will be in line with what had been budgeted for 2012. He also stated that the County is moving forward with active interest in the County's properties out by the CTC and he is hoping to have information to bring forward to the County Board that would involve potentially working with the City of Green Bay with regard to the old Mental Health Center Building.

Streckenbach continued that there is \$50,000 in the current budget allocated towards the voting software at the council chambers at City Hall and he felt that the intergovernmental agreement with the City should be reviewed to examine the possibilities in addressing the idea of having meetings streamed.

Streckenbach continued that the County continues to recognize the importance of economic development and finding ways to create jobs in the area. He stated that he appreciates the support of Advance and that they are one of the key allies in the ability to bring forward the stakeholders and interested parties to this area and they are a strong advocate for Brown County. He stated there is a recurring theme throughout the State of Wisconsin and the country of how to create local environments that are welcoming to expansion, retention and bringing jobs to the area. Streckenbach felt that as we continue to go forward we recognize that Brown County has a lot of assets in the area that we can maximize and leverage to encourage business retention and expansion.

Motion made by Supervisor Evans, seconded by Supervisor Buckley to receive and place on file. Vote taken. MOTION CARRIED UNANIMOUSLY

22. Internal Auditor

a) **Resolution Authorizing Brown County's Purchasing Department To Enter Into An Agreement With Schenck, SC For Certain Auditing Services Set Forth In Brown County Request For Proposal, Project #1645, Posted September 20, 2012.**

Internal Auditor Dan Process stated that what is before the Committee is a recommendation and resolution to award the auditing contract to Schenck for the next three years with an optional two year extension. Lund stated that there were three vendors who submitted proposals and noted that the review committee did not know what the cost was for each submitter as they were first rated without costs and then the committee got the costs and made their selection. Process stated there were five criteria that were reviewed and pricing was the final criteria.

Motion made by Supervisor Moynihan, seconded by Supervisor Erickson to approve. Vote taken. MOTION CARRIED UNANIMOUSLY

b) **Other.**

No report. No action.

Resolutions, Ordinances

- 23. Resolution re: Change in Table of Organization Human Services - Electronic Medical Records (EMR) Nurse Coordinator.**

See action immediately preceding Item 3 above.

- 24. Resolution re: Change in Table of Organization Human Services – Delete Terminal Operator I and Economic Support Specialist II.**

See action immediately preceding Item 3 above.

- 25. Resolution re: Change in Table of Organization Human Services LTE Social Worker/Case Manager.**

Erickson stated that the proposed change amounts to over \$350,000 and asked if this has been budgeted in the 2013 budget. Lund stated that it has been included in the budget and Evans stated this was in anticipation of the implementation of Family Care.

Human Services Director Brian Shoup clarified that the proposed change in the table of organization is part of the strategy anticipating Family Care rolling out in the first quarter of 2014. He continued that one of the ways costs will be managed is by reducing the wait list of long term care cases in anticipation of Family Care. If the wait list is not reduced as far as possible it will cost levy dollars and they are trying to avoid that. These costs for the five LTE positions are virtually covered by Medicaid waiver dollars. It is in the County's best interest to use those waiver dollars to bring the list down and to hire the LTE positions so we can keep the transition costs down when we roll out to Family Care. Lund further explained that there will be a certain amount of levy that will go to Family Care and the State requires the County to do so, but there will be less money during the buy down period. At the end of five years, the maintenance of effort will be about 22% of what we were paying in levy for long term care in 2006. Shoup stated that when we go live with Family Care and exit the business of long-term care, we need to do it as quickly as possible because the County will be responsible with levy dollars for those individuals that cannot be transferred quickly.

Motion made by Supervisor Evans, seconded by Supervisor Wetzel to approve. Vote taken. MOTION CARRIED UNANIMOUSLY

- 26. Such other matters as authorized by law.**

Evans asked where the levy was with the changes made. Carolyn Maricque stated that there has been a reduction of \$58,130 which puts the levy at \$80,804,146,000. The current tax rate is 4.6738. The 2012 tax rate was 4.5717. There was a decrease in equalized value in the County of 2.2% and for the City of Green Bay it was 4.8%.

Motion made by Supervisor Erickson, seconded by Supervisor Moynihan to adjourn at 6:10 p.m. Vote taken. MOTION CARRIED UNANIMOUSLY

Respectfully submitted,

Therese Giannunzio
Recording Secretary

Phosphorus Committee Update

August 2012

Public-private partnership including representatives from the industrial & agricultural sector, along with educational institutions.

Brown County Executive Troy Streckenbach

Fred Monique, Bill Hafs, Tom Sigmund, Cristina Duch, Jessica Schultz, Jim Ostrom, Jim Resick, Jodi Witter, John Katers, Judy Knudsen, Lee Hoffmann, Lisa Bauer Lotto, Mike Mleziva, Patrick Pelky, Lisa Harmann.



ADVANCE
GREEN BAY AREA
ECONOMIC DEVELOPMENT


A PROGRAM OF
THE GREEN BAY AREA CHAMBER OF COMMERCE

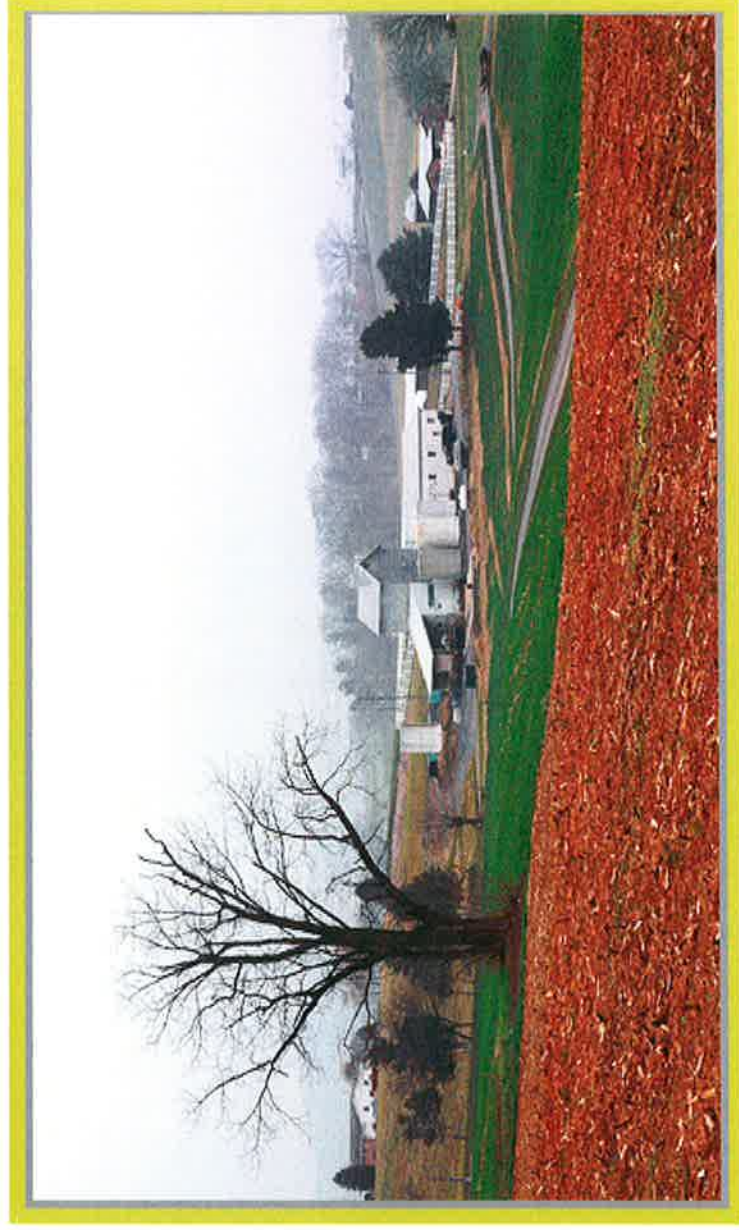
Phosphorus Committee

*Began meeting
in March 2012*

- identify and develop collaborative ideas that will enable continued growth of the area's agricultural industry with reduced cost impact on overall taxpayers.
- develop an overall strategy that will implement a long-term solution in a manner that mitigates compliance impacts and costs.
- a successful outcome will be for a partnership between industry and agriculture to find more cost effective ways of developing solutions to reach the EPA's mandated TMDL..

Vision Statement

Attain a long-term sustainable Lower Fox and Bay of Green Bay watershed that is healthy and economically viable for agriculture, industry, tourism and residents of Brown County.



Major Issues Identified

- Ensuring a “win-win” for all stakeholders
- Cost feasibility for all stakeholders – public & private
- Technology assessment
- Cost to private sector
- Regulatory expectations/meeting water quality standards
- Nutrient trading and adaptive management
- Stakeholder communication
- Land use – decreased cropland acres/increased nutrients on the land
- Keep measures sustainable



ADVANCE
GREEN BAY AREA
ECONOMIC DEVELOPMENT

6

THE REGIONAL AUTHORITY OF SOUTHWESTERN WISCONSIN

SWOT
Analysis
Completed
For Each
of the
Nine
Major Issues

SWOT Common Themes

- Collaboration, communication and political effectiveness.
- Science and measurement.
- Cost benefits analysis for various stakeholders.
- Regulatory disconnect.
- Adaptive management/nutrient trading.
- Funding needs, sources and opportunities.

GOALS ESTABLISHED

SHORT-TERM

- Design process for on-going communication.
- Launch adaptive management pilot program in fourth quarter 2012.
- Identify and adapt best management practices for phosphorus management beginning in fourth quarter 2012.
- Build on-going organizational capacity for phosphorus initiative to be sustainable.
- Build political effectiveness to work with stakeholders, in order to reduce regulatory disconnect, build relationships at all levels of government, establish alignment of expectations, and seek flexibility in implementation.

GOALS ESTABLISHED

MEDIUM-TERM

- Reduce phosphorus by 25,000 pounds per year by 2015/2016.
- To identify and put in place measurements that verify changes have positive effect, use best science practices, centralize data, and are easily communicated to stakeholders and have DNR evaluate Brown County's practices and efforts.
- Implement a Brown County Working Lands Initiative plan in concert with phosphorus reduction goals.
- Identify and leverage all possible external funding sources.

GOALS ESTABLISHED

LONG-TERM

- All Brown County farms will have an approved nutrient management plan and will be compliance by 2017.
- All Brown County farms with 300 animal units will have approved long-term manure storage plans by 2017.
- All Brown County cropland will have a conservation plan by 2017 and will be in compliance by 2020 with highest priority placed on highly erodible land.
- Brown County will be a model for implementation of best management practices.
- Conduct fiscal analysis (budget, water quality); cost assurances of DNR buying into this.
- Proposal to DNR – certainty, assurance – what would it take to reduce phosphorus in agriculture (land conservation goal)

Next Steps:

To create action items for each goal.

Begin composing a White Paper which will be completed by December 2012.



Waste Stream Committee Update

August 2012

An advisory body, with non-decision making authority that will make recommendations to the various governing bodies as well as private industrial entities.



ADVANCE
GREEN BAY AREA
ECONOMIC DEVELOPMENT


A PROGRAM OF
THE GREEN BAY AREA CHAMBER OF COMMERCE

Brown County Executive Troy Streckenbach
Fred Monique, Jim Resick, John Katers, Andrew Nickodem, Amy Kox, Bill Seleen, Dean Haen, Joe Vanrossum, and Lisa Harmann.

*Zero
Waste
Initiatives
Currently
Exist
In
Other
Cities*

Scope & Purpose

- Establish an attainable business plan with a long-term strategy including built-in milestones of redirecting the amount of waste going into landfills into marketable, saleable materials.
- Attempt to identify beneficial reuse opportunities for existing waste to enable Brown County to simultaneously be environmentally sustainable and economically beneficial.

Goals/Tasks

- Inventory all of the positive things we are doing in this area related to beneficial reuse of waste and expand on these opportunities
- Inventory each level of the state's waste management hierarchy
 - Identify where technology exists to address each of the areas in the hierarchy
- Where are we and where do we want to be in the future?

- Showcase local companies to assist in branding Brown County as a leader.
- Analyze current Brown County waste stream composition to identify potential areas for involvement of entrepreneurial companies or currently out-of-area solutions.
- Possibly look at organics as one of the next steps and create an organics management plan.
- Revisit West landfill as an opportunity to both utilize existing methane as energy source and reclamation of waste products.

Currently...



- After consideration, committee decided to use the DNR 2010 waste characterization study as it was felt Brown County wouldn't deviate more than 1-2% from the data
- Two UWGB interns are working on a Market Development Directory of all companies involved in re-use, re-storing, processing, manufacturing, and re-purposing waste. This will identify potential gaps in beneficial re-use of our waste stream
- Investigating the top 10 leading organics recycling companies in the world and the projects they are working on. Will use this to determine if projects may be transferable to Brown County
- Drawing up draft vision for the South landfill utilizing its features like the existing pipeline and 1500 acres. Would create a Resource Recovery Park recycling everything from animal waste to food waste and more.

Port/Rail Development Committee

August 2012

Purpose: A container shipping feasibility study for the port of Green Bay has been conducted, the results of which will be the charge of this committee to identify a strategy and business plan by the end of 2012 which will contain recommendations regarding a rail ramp in the short term, and an intermodal port facility in the long term.

Committee Members:

Brown County Executive Troy Streckenbach

Fred Monique, Thomas Klimek, Paula Fineout, Mark Walter, Paul Snider, Dave Nelson, Dean Haen and Lisa Harmann.



ADVANCE
GREEN BAY AREA
ECONOMIC DEVELOPMENT


A PROGRAM OF
THE GREEN BAY AREA CHAMBER OF COMMERCE

History

- Green Bay area had a rail ramp until about 2002
- On-going investigations into re-establishing the rail ramp
- Local companies feeling disadvantaged
- Study alternatives to CN
- Research shows interest by local companies
- CN needs 50,000 lifts per year



Status

Survey instrument was created to gather data.
Catchment area was defined as the following counties:

Brown Kewaunee Florence Langlade Menominee Shawano	Door Oconto Marinette Waupaca Portage Marathon
Wood Lincoln Oneida Vilas Baraga Cty, MI Houghton Cty, MI	Forest Menominee, MI Dickinson, MI Iron Cty, MI Marquette Cty, MI Ontonagon Cty, MI

Airport Development Committee

August 2012

Purpose: To develop a comprehensive business plan to attract new business enterprises to the airport in the retail, commercial, industrial, and aeronautical sectors that will compliment surrounding communities. A compliment to this business plan will be a detailed marketing plan used by various organizations to directly solicit targeted businesses.

Committee Members:

Brown County Executive Troy Streckenbach

Bruce Bressler; Elaine Willman; Joanie Buckley, John Reed; Todd DeVillers,
Mike Aubinger, Fred Monique and Lisa Harmann.



ADVANCE
GREEN BAY AREA
ECONOMIC DEVELOPMENT


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THE GREEN BAY AREA CHAMBER OF COMMERCE



Vision Statement

Development of Austin Straubel International Airport, with focus on the Highway 172 corridor, in order to fund a self-sustaining enterprise operation. Within this overriding statement a number of related issues to attainment of this stated end goal, including:

- Creating a sub-committee to look at wetlands on the property for potential trade with other land owned in Brown county to facilitate commercial development on prime lots.
- Multi-jurisdictional TIF for Highway 172 Corridor Collaborative efforts required by municipalities, airport, and Oneida Tribe to accomplish objectives.

Next Steps:

John and Tom will provide for our next meeting a map containing specific developable parcels with delineation of wetlands to create a long-term master plan that will guide development of the properties and begin to form the basis of a marketing piece to begin interacting with potentially interested parties for development.

SWOT Common Themes

- International airport
- Freight capacity
- Business park focus
- Raw property
- Communication/collaboration/partnerships/
multiple players/intergovernmental
interagency opportunities
- Useable land
- Marketing plan



ADVANCING ECONOMIC DEVELOPMENT IN BROWN COUNTY

2011-2012 ADVANCE Program Highlights and Economic Impact

ADVANCE INCUBATOR

<p>Current Tenant Stats Total tenants: 36 Jobs created: 111.5* Total tenants' payroll: \$4.98 Million*</p> <p>Economic Impact of Current Tenants Estimated spending: \$8.3 million* Est. county sales and other tax: \$35,644 Est. county property tax (homes): \$76,212</p> <p>TOTAL IMPACT: \$8.4 M</p>	<p>Graduate Stats** Graduates surveyed: 20 Jobs created: 683 Payroll: \$26.5 million</p> <p>Economic Impact of Incubator Graduates** Estimated spending: \$44.1 million Est. county sales and other tax: \$218,341 Est. county property tax (homes): \$466,844 County property tax (business): \$136,990</p> <p>TOTAL IMPACT: \$44.9 M</p>
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ADVANCE LOAN PROGRAMS

<p>Microloan Program Stats Loan recipients: 16 Total amount loaned: \$520,000 Jobs created/retained: 20 Total payroll: \$214,153</p> <p>Economic Impact of Microloan Recipients Estimated spending: \$355,494 Est. county sales and other tax: \$6,394 Est. county property tax (homes): \$13,670 Est. county property tax (businesses): \$8661***</p> <p>TOTAL IMPACT: \$384,219</p>	<p>Revolving Loan Program Stats Loan recipients *: 4 Total amount loaned: \$510,000 Jobs created/retained: 55 Total payroll: \$1.12 million</p> <p>Economic Impact of Revolving Loan Recipients Estimated spending: \$1.9 million Est. county sales and other tax: \$17,582 Est. county property tax (homes): \$37,593 Est. county property tax (businesses): \$14,968</p> <p>TOTAL IMPACT: \$1.10 M</p>
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ADVANCE BROWN COUNTY CULINARY KITCHEN*

<p>Current Processors Total tenants: 15 Jobs created: 15* Total tenants' payroll: \$8,000*</p> <p>Economic Impact of Current Processors Estimated spending: \$13,280* Est. county sales and other tax: \$4,795 Est. county property tax (homes): \$10,253</p> <p>TOTAL IMPACT: \$28,328</p>
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BASED ON DATA FROM DWD AND IMPLAN MODELING SOFTWARE

*= Loans brought in by Advance

**Not all data was available or provided by the companies surveyed

*** Data on 20 out of 148 total incubator graduates.

The incubator has served over 250 businesses.

****4 out of the 10 MicroLoan clients are current

incubator tenants and one operates from home.

TOTAL ADVANCE PROGRAM ECONOMIC IMPACT

JOBS CREATED BY PROGRAM PARTICIPANTS(**)(**): **884.5**

Estimated spending:	\$54,668,774
Estimated county sales and other tax:	\$282,756
Estimated county property tax (homes):	\$604,572
Estimated county property tax (businesses):	\$160,619

TOTAL IMPACT: \$55,716,721